

Management Development Program on

# Team Building and Conflict Management Workshop

**IBS**

**HYDERABAD**

A constituent of IFHE  
(Deemed to be University U/S 3 of the UGC Act, 1956)

**September 1-3, 2014**  
(Monday, Tuesday and Wednesday)



CENTER FOR MANAGEMENT DEVELOPMENT (CMD)  
IBS HYDERABAD



## Brief description:

Supervisors/Managers in every organization need certain basic skills to manage their assigned workgroups and transform them into a motivated team, which can internally handle a variety of conflicts while they continue to perform. Synergistic teams are possible if the team builders possess necessary skills as to how to infuse team skills in work-groups. This Course is intended to develop conflict management and team building skills among supervisors /managers and would also help spotting conflicting issues and how to manage such issues in a performing team. The programme will be conducted through experiential learning approach using brief lecture sessions, role play, Feedback through psychometric Instruments and a set of management exercises. Following topics will be covered during the Programme.

- Understanding and actualizing managerial roles
- Interpersonal skill assessment through FI RO-B
- Emotional intelligence for enhancing managerial learning process
- Assessing leadership styles
- Managing bosses and subordinates
- Conflict management skills
- Team building processes and skills

## Course Objectives:

This course is designed and developed to achieve the following objectives.

- To develop through understanding of the concepts and its implications
- To manage various roles in the organization
- To understand the importance of team building
- To resolve conflict through resolution and negotiation

## Pedagogy:

Lecture, structured exercise, Group discussion, games, case analysis, and with interactive-brain storming sessions.

## Who should attend:

Only 25 – 30 participants will be enrolled on 'first come first served' basis.

- Supervisors
- Managers
- Decision Makers from Private, Public and Government organizations are the target group for this programme. Enrollment of 2-3 participants from each organization is encouraged as it creates internal sharing and support for each other within the organization for better results.
- Faculty members who want to enhance their learning and understanding about the Team Building and Conflict Management concepts.
- Research Scholars who are interested in exploring the topic in detail.
- Administrators interested in knowing the scientific techniques to resolve conflict management

## Major Take Away from the course:

- ✓ Experience new awareness of the team effort and 'out of the box' training.
- ✓ Complement personal strengths to achieve certain focused performance goals.
- ✓ Able to utilize conflict analysis and dispute system to understand the sources of interpersonal and organizational conflicts at the micro and macro levels.
- ✓ Have broader understanding of conflict resolution and structured alternative approaches of conflict resolution.

## Certificate:

On successful completion of the programme, The Centre for Management Development, on behalf of I FHE Deemed University, would award the participants, participation certificates.

## Important Dates:

Dates for the program: September 1-3, 2014

Last date for registration: August 20, 2014

## Venue:

The venue for the program: A 3 star hotel in the heart of Hyderabad city.

## Accommodation:

Guidance for hotel accommodation in Hyderabad will be provided.

## Course Fee:

The Course fee will be Rs. 13,500/- per participant that includes taxes, registration kit, course material, lunches, tea and snacks during the workshop.

- ✓ Group participation will be given 10% discount.
- ✓ Faculty and Research scholars can also avail 10% discount.

## Registration:

Please send an email/Letter, furnishing details like your name, designation, organization and contact details (email, mobile phone number) along with payment particulars. Payment can be made on line or by draft.

Details for Fund Transfer through NET/ONLINE banking:

HDFC Current A/c No: 05212000004843

Bank & Branch: HDFC Bank, Banjara Hills Branch, Hyderabad

A/c Holder's Name: IBS Hyderabad

Swift Code: HDFCI NBBXXX

RTGS/NEFT Code: HDFC0000521

Note: While making online transaction kindly mention <yourname TBCMWFEE> ex. Lakshman TBCMWFEE (or) Draft to be made in the name of 'IBS Hyderabad'

## Contact Details:

For further details, sponsors can write to the Course Directors through email: [obsayeed@ibsindia.org](mailto:obsayeed@ibsindia.org); and [nayeem@ibsindia.org](mailto:nayeem@ibsindia.org) and get in touch with Mr Mohd. Abdul Nayeem over Mobile: +91 9985183844 for any query and clarification.

## I BS Hyderabad @ A Glance:

- High-quality management programs to students, executives and professionals
- Reputation for designing and delivery of innovative programs and developing quality courseware
- Personalized instruction, strong industry interface, research, consultancy and publications
- Ranked among top B-Schools of India
- SAQS (South Asian Quality Assurance System) accreditation
- World-class Infrastructure



## Center for Management Development (CMD):

I BS CMD has conducted several MDPs to corporate executives on topics like Finance for non-Finance professionals, Operations for Corporate Excellence, Sales Management, Team Building and Leadership, Managerial Communication and Business Etiquette, Managerial Effectiveness for Leadership, Financial Modeling, Tools and Techniques for Managerial Decision Making, Strategic Marketing Management. Top clients of I BS include, Intelligroup, Wipro, Sangam Health Care, BHEL, Hyderabad Metro Water Board, Water Health International, Hindalco, Astra Microwave, Air Liquide India, National Academy of Construction, Indian Railways.

## About Programme Directors:



Dr OB Sayeed is currently working as Professor of OB and HR in ICFAI Business School, Hyderabad. Earlier he worked with Administrative Staff College of India, Hyderabad, IIT Bombay, NITIE, Mumbai, Centre for Organization Development and IMT, Hyderabad for over 33 years. In Nitie Mumbai, he designed and conducted over 150 training programmes of one to two weeks' duration besides regularly contributing his inputs to a variety of MDPs offered by NITIE faculty.

The In-company programmes offered for reputed corporate houses of Mumbai and elsewhere include M/s Rashtriya Chemicals and Fertilizers (RCF), Indian Society for Training and Development, Voltas, Rajashree Cements, Academic Staff College, Bajaj Auto Ltd., LIC Training Centre, Sandvik Asia Ltd., Reserve Bank Training College, Syndicate Banks Training Centre, SPBT College for Bankers, Standard Chartered Bank, Crompton and Greaves Ltd., Ion exchange, AIR India, Indian Airlines, Bharat Petroleum Ltd., Hindustan Petroleum, Thermax Ltd., BHOR Industries, Essar Corporation, BHEL, ACC Cements, Secheron Ltd., Indore ISRO (Indian Space Research Organization), ICRISAT, Nuclear Power Corporation, Bhabha Atomic Research Centre (BARC), Industrial Development Bank of India (IDBI) IA & AS Academy, Mysore Paper Mills, Madras Refineries Ltd., Godrej Co., Hindustan Antibiotics, Ceat Tyres Co., SOL Pharmaceuticals, Naval Dockyard, Indian Navy, Sandoz India Ltd., Shriram Fertilizers Ltd, L&T Chandrapur and Ahmednagar, Academy of HRD, Hindustan Petroleum Co. Ltd., Deepak Fertilizers, Indian Telephone Industries, Novartis Enterprises India Ltd., Exide Batteries India Ltd., Mumbai Stock Exchange, Tata Motors (telco), Tata, Powers, Tata Special Steels, Tata Projects, Wockhardt, NMDC, Apollo Tyres. Kalpakam Nuclear Project, Reliance Industries and several others.



Mr. Mohd Abdul Nayeem is a Faculty Associate at the department of OB and HR. He did his Masters in Business Administration from Jawaharlal Nehru Technological University in 2009. Prior to his PhD admission at IFHE, he has a year of experience in teaching. His research interests are Organizational Culture, OCB, Employee Job Satisfaction, Worklife Balance, Performance Management System, Training and Development. He has also contributed research papers in the leading national journals, magazines and conference proceedings.

He attended several national level conferences and FDPs conducted by Institute of academic excellence. He is also nominated and attended US Federal Government most prestigious event for leadership and cultural exchange. The International Visitor Leadership Program IVLP 2012 by US Department of State.

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